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**FOR IMMEDIATE RELEASE**

**Contact:** Sue Berke  
IT That Works!  
(248) 593-1477 x205  
[sue.berke@ittw.net](mailto:sue.berke@ittw.net)

**IT That Works Becomes Quest Software Service Provider Partner**

**BINGHAM FARMS, Mich., Nov. 16, 2010** – IT That Works (ITTW) with regional offices in Bingham Farms, Mich. and Nashville, Tenn. has signed a Service Provider agreement with Quest Software, Inc. that provides ITTW with best-in-class solutions from Quest for migration of Novell GroupWise to Microsoft Exchange.

ITTW's A Better Outlook, hosted Microsoft Exchange and SharePoint services, provides small and medium sized companies with the high-end email and collaboration services in a hosted "cloud" solution with great reliability and flexibility, and without the costs and risks typically associated with small on-premise implementations.

"We have often been asked if we could help migrate users from their existing GroupWise implementations to A Better Outlook. By partnering with Quest, we can now offer former GroupWise clients the premier solution in the industry," said Bob Breitman, president, ITTW-Midwest. "This relationship allows us to offer bundled migration services. Together, Quest and ITTW will be targeting current GroupWise users with 100-750 seats deployed."

"This relationship with ITTW gives us a solid channel to bring the benefits of cloud enabled Windows migration solutions to the SMB market," said Michael Sotnick, vice president of worldwide channels and alliances, Quest Software. "These organizations have unique requirements for cost-effective IT programs that deliver quick ROI, which is just what our Windows migration solutions deliver."

**About IT That Works**

ITTW, a Microsoft Gold Certified Partner, supports clients in the US Midwest and Southern regions through its regional offices in Michigan and Tennessee. ITTW offers the following primary services: "**A Better Outlook**" (Hosted Microsoft Exchange and SharePoint services), "**A Better Tech Support**" (Managed Computer and Network Services), "**A Better Data Backup**" (Managed Backup and Recovery Services), "**A Better Comm**" (Telecommunications and Telephone Solutions), and "**A Better App**" (Hosted Desktops and Applications).

For more information on IT That Works, please visit their website, [www.ITTW.net](http://www.ITTW.net), or call 888.488.4289.

**About Quest Software, Inc.**

Quest Software (Nasdaq: QSFT) simplifies and reduces the cost of managing IT for more than 100,000 customers worldwide. Our innovative solutions make solving the toughest IT management problems easier, enabling customers to save time and money across physical, virtual and cloud environments. For more information about Quest solutions for [application management](#), [database management](#), [Windows management](#), [virtualization management](#), and [IT management](#), go to [www.quest.com](http://www.quest.com).

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30150 TELEGRAPH ROAD, SUITE 120 • BINGHAM FARMS, MI 48025 • OFFICE 248.593.1477 • FAX 866.486.6681

[WWW.ITTW.NET](http://WWW.ITTW.NET)